



Who We Are:

GROUPE PREMIER QUEBEC partners with top automotive and recreational vehicle dealers in supporting their Financial Services Office. The Financial Services Managers (FSMs) are employees of the dealership working in the dealer store. The FSM represent our products to the car buying public. We support our dealer partners with sourcing and developing their FSM teams. We take pride knowing our products benefit the customer by protecting their investment and enjoying a truly worry-free ownership experience.

GPQ came into this business to do things differently and bring about change. As former FSM and Coaches, we knew what a dealer partnership should look like and we based our dealer value proposition and structure on the things that matter. We are positioning ourselves to become the next leader in this industry.

We might be the new kids on the block but with that comes a determination to prove ourselves and we are doing just that. Our business is rapidly expanding and proving that there is always a market when you do things right.

We choose new team members with great care and are currently searching for the right person to take on the role of Performance Coach.

Are you ready to be part of a next level partnership?

Learn more about us by visiting our www.groupepremierquebec.com



The Opportunity:

A Performance Coach is a natural in building and maintaining genuine, trusting, and respectful relationships with our dealer partners and FSM teams. Your actions consistently model our core values and customer value proposition.

Your regular and frequent ground level exposure to our dealer partners ensures we are always in-step with the needs of our clients. You recommend strategies and approaches individualized to each dealer partner and FSM that reflects their operating environment and ensures we are always relevant as business environments shift.

You immerse yourself in developing and delivering industry leading training programs to the FSM to build upon their confidence, product knowledge, sales acuity and performance.

You keep our dealer partners and GPQ informed on performance levels and other value-add dealer metrics.

You remain current in your field and as the subject matter expert on our products and any provincial regulations in finance and insurance sectors as well as lender and dealership policies and guidelines.

Perhaps most importantly, you were born to help others learn and grow and you know just the right time to stand back and watch them shine. Your energy is driven by the fact that you are shaping the workforce of tomorrow.



What It Takes:

Ideally, you have 3+ years in the automotive or recreational vehicle industry with a minimum of 1 as an FSM or Coach. Your record speaks for itself and you have shown a great capacity to coach others. Post-secondary education in a relevant field will be considered an asset.

- You have a solid reputation as an ethical professional and are highly regarded by your peers.
- You are a self-starter managing your own schedule, highly motivated and possess the same energy at the end of a long day as you had at the start of that day. You are resilient.
- You are enthusiastic and inspiring, an excellent listener and a proficient communicator.
- You share your time in various locations in a defined territory

What We Offer You:

We offer an extremely attractive and competitive total compensation package, meaningful and challenging work, an engaging and collaborative environment, recognition for performance and opportunities for growth and advancement.

While we thank all applicants for their interest, only those selected for an interview will be contacted.